



550 Meridian Avenue
San Jose, CA 95126
Phone: +1-408-938-5200
Fax: +1-408-790-3800
lonworks@echelon.com
www.echelon.com

News Information

For Immediate Release

Press Contacts

Julia O'Shaughnessy
Echelon Corporation
+1 (408) 938-5357
julia@echelon.com

Allyson Stinchfield
Atomic Public Relations
+1 (415) 402-0230
allyson@atomicpr.com

Echelon Wins Award for Energy Efficiency Product

(San Jose, CA – December 5, 2007) - Echelon Corporation (NASDAQ: ELON), a leading provider of networking technology that is used to manage and reduce energy consumption, announced that the new i.LON[®] SmartServer has received the Infrastructure Product of the Year award from LonMark[®] International, a non-profit trade association that manages and certifies standards for open, interoperable LonWorks[®] based products and systems. The award was presented to Echelon at the recent 2007 LonWorld[®] Conference and Exhibition in Amsterdam, the world's largest event devoted to the LonWorks control networking platform.

“We are proud to be recognized as a provider of key infrastructure products for one of today's most important control applications -- energy savings. The new SmartServer is being used in a wide ranging set of energy savings solutions from managing peak demand on a utility's electricity grid, to managing intelligent streetlights for cities, to allowing commercial buildings to be “green” and actively monitor and minimize energy use,” said Anders Axelsson, Echelon's senior vice president of sales and

marketing. “This award is a testament to the long-term value that control infrastructures play in green applications.”

The newly released i.LON SmartServer helps to enable energy conservation across key energy using industries, including building automation, street lighting, retail stores, quick-service restaurants, and homes. The SmartServer controls, monitors, and manages virtually any electronic device on a network, optimizing energy efficiency applications and enabling demand response programs.

“This year’s awards mark an impressive achievement in the industry and recognize the great products and solutions that make possible the transition to complete plug and play interoperability,” said Ron Bernstein, Executive Director of LonMark International. “Echelon is a market leader dedicated to advancing the LonWorks® technology platform for intelligent and progressive controls solutions in all areas of application.”

About Echelon Corporation

Echelon Corporation (NASDAQ:ELON) is a networking company that provides products and systems that can monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience by connecting everyday devices in utility, buildings, industrial, transportation, and home control systems. Tens of millions of smart devices based on Echelon’s LonWorks® products and Networked Energy Services (NES) systems, including advanced smart meters, are used around the world today, bringing benefits to consumers and industry. More information about Echelon can be found at <http://www.echelon.com>.

###

Echelon, LonMark, LonWorks, LonWorld, i.LON, and the Echelon logo are registered trademarks of Echelon Corporation registered in the United States and other countries. Other product or service names mentioned herein are the trademarks of their respective owners.

This press release may contain statements relating to future plans, events or performance. Such statements may involve risks and uncertainties, including risks associated with uncertainties pertaining to the timing and level of customer orders and demand for the i.LON SmartServer in energy and control offerings and other applications; risks that these products do not perform as designed or are not as cost

effective as expected; risks associated with market acceptance of Echelon's products and the growth of the energy and controls market and the LonWorks industry, in general; and other risks identified in Echelon's SEC filings. Actual results, events and performance may differ materially. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Echelon undertakes no obligation to release publicly the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.