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For Immediate Release

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Governor Hoeven Announces Bid for Third Term at Echelon Corporation

(Fargo, ND – November 13, 2007) - Echelon Corporation (NASDAQ: ELON), a leading provider of networking technology that is used to manage and reduce energy consumption, today announced that Governor John Hoeven of North Dakota announced his candidacy for a third term at Echelon's newly expanded offices in Fargo, North Dakota.

"Echelon embodies the type of business that I want to continue to develop in North Dakota to help create a higher standard of living for all North Dakotans," said Governor Hoeven. "Echelon brings high tech jobs to the area that help increase the quality of life for its employees and the local community. Companies like Echelon are part of the economic growth we plan to continue to develop in the state."

"We are honored that Governor Hoeven selected Echelon to announce his candidacy for a third term as Governor of North Dakota and that we are recognized as a strong contributor to the local economy and community by the Governor," said Bea

Yormark, Echelon's president and COO. "Our North Dakota location is instrumental in bringing our Networked Energy Services smart metering products to the global market and we are proud to be a respected local employer."

Echelon is the leading supplier of control networking hardware and software and a pioneer in the development of smart metering solutions. Its products are used as the foundation of energy-efficient infrastructures, allowing applications such as green buildings with smart environmental systems that easily change to meet tenant needs, automatically respond to reduce energy use when the electricity grid is strained, and improve the building's overall energy efficiency by as much as 70 percent. Echelon's products are also the basis for smart streetlight systems that automatically brighten or dim lamps to improve safety, slow traffic, and save energy. Echelon's smart metering technology has been chosen for the most advanced metering infrastructure projects to date in Australia, Austria, Denmark, Italy, The Netherlands, Russia, Sweden and the United States.

Echelon is based in San Jose, California, with international offices in China, France, Germany, Italy, Hong Kong, Japan, Korea, The Netherlands, and the United Kingdom. Its recently expanded office in Fargo includes 33 people who create the head-end software that communicates with and manages all of the meters and other devices that comprise Echelon's Networked Energy Services (NES) smart metering solution. Echelon is a platinum sponsor of LonWorld[®] 2007, November 14-15 in Amsterdam, the world's largest event devoted to the LonWorks[®] control networking platform. More information about the event can be found at <http://www.lonworldexpo.com>.

About Echelon Corporation

Echelon Corporation (NASDAQ:ELON) is a networking company that provides products and systems that can monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience by connecting everyday devices in utility, buildings, industrial, transportation, and home control systems. Tens of millions of smart devices based on Echelon's LonWorks products and Networked Energy Services (NES) systems are used around the world today, bringing

benefits to consumers and industry. More information about Echelon can be found at <http://www.echelon.com>.

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