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For Immediate Release

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Michael Anderson Joins Echelon Executive Team as Sr. VP for Smart Grid Sales

(San Jose, CA – November 11, 2009) - Echelon Corporation ([NASDAQ: ELON](http://NASDAQ:ELON)) today announced the appointment of Michael Anderson to the role of Senior Vice President responsible for smart grid sales and go-to-market strategies to utilities worldwide. He will report directly to Echelon president and chief executive officer, Robert Maxfield.

"Michael brings more than 15 years' global experience developing and delivering market leading strategies for innovative software and hardware infrastructure solutions," said Maxfield. "His leadership and expertise will help our utility customers develop and execute their Smart Grid vision. With his proven experience in building sales teams and channels, we look forward to accelerating our utility business worldwide."

"I am delighted to join the Echelon team and to engage with partners and leading utilities around the world as they transform the way they deliver and manage services for their customers," said Anderson. "Echelon's smart grid infrastructure solution allows utilities to exceed expectations for cost, reliability and performance while meeting goals for carbon reduction and operating efficiency."

Anderson brings to Echelon a long career of successful sales and market leadership. Anderson most recently served as president of Telcordia's Next-Generation

Software Division. Anderson has also held senior roles at variety of high growth and established telecommunication companies. These include ADC Software Systems, as well as Big Planet and Telismart, companies that he founded and ran after beginning his career at AT&T. He was recently noted as one of the Global Telecom Business top 100 industry executives. Anderson earned a BA in Political Science from the University of Washington in Seattle and completed a fellowship at the Georgetown University Law Center.

Anderson replaces Frits Bruggink, who plans to leave the company to pursue other interests after helping Anderson transition into his new role.

About Echelon Corporation

Echelon Corporation ([NASDAQ: ELON](#)) is leading the worldwide transformation of the electricity grid into a smart, communicating energy network, connecting utilities to their customers, enabling networking of everyday devices, and providing customers with energy aware homes and businesses that react to conditions on the grid.

Echelon's [NES System – the backbone for the smart grid](#) – is used by utilities to replace existing stand-alone electricity meters with a network infrastructure that is open, inexpensive, reliable, and proven. The NES System helps utilities compete more effectively, reduce operating costs, provide expanded services and help energy users manage and reduce overall energy use. Echelon's [LonWorks® Infrastructure products](#) extend the smart grid, powering tens of millions of energy aware, everyday devices made by thousands of companies – connecting them to each other, to the electricity grid and to the Internet. LonWorks based products work together to monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience in utility, municipal, building, industrial, transportation, and home area networks.

More information about Echelon can be found at <http://www.echelon.com>.

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