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For Immediate Release

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Echelon and Unitronics Partner to Expand Enterprise Energy Management Solutions in Spain

(San Jose, CA – October 29, 2009) - Echelon Corporation ([NASDAQ: ELON](http://www.nasdaq.com)) announced today that Unitronics Comunicaciones, a leader in the Spanish IT and communications market, has become a reseller and integrator of Echelon's LonWorks® technology in Spain. Unitronics will provide LonWorks networks-based building automation and enterprise energy management solutions for several key markets, including banks, service stations, retail chains, public lighting and homes.

By joining IT networks and control networks, Unitronics can provide easier control of energy consumption and optimization of installation and maintenance processes, and generate significant cost savings for building owners and managers.

Unitronics aims to be a leader among Spanish companies to integrate products and solutions based on this next generation building automation technology, including Echelon's i.LON® SmartServer.

According to Manuel Nó, managing director, Unitronics, "The agreement with Echelon strengthens our position in the area of connected buildings. This will make us the first national IT company prepared for the integration of Echelon's LonWorks technology and will enable us to offer our customers smart control solutions with impressive return on investment times."

"We're very pleased to be working with Unitronics to bring advanced energy efficiency solutions to the Spanish market," said Anders Axelsson, Echelon's senior vice-president of sales and marketing. "We believe that Unitronics' integration strengths, coupled with their IT expertise, will deliver the full benefits of LonWorks networks to many companies in the form of greatly improved operating efficiencies whether in single sites or multi-site enterprises, reduced energy use and savings, and increased transparency."

For more information regarding Echelon's LonWorks technology visit <http://www.echelon.com/products/lonworks/>.

About Unitronics Comunicaciones

Unitronics Comunicaciones, S.A. is the leading Spanish provider of IT and communication solutions in the area of networking, security, unified communications, video conferencing and telepresence systems and solutions. Unitronics' solutions cover the entire technology cycle, from diagnostics and consultancy to the offering of management and remote services, including solution design, implementation and integration. Unitronics is present in large private enterprises, government agencies and telecom operators. Unitronics has been granted ISO 9001, ISO 14001 and ISO 27001 certifications.

More information about Unitronics can be found at www.unitronics.es.

About Echelon Corporation

Echelon Corporation ([NASDAQ: ELON](http://www.nasdaq.com)) is leading the worldwide transformation of the electricity grid into a smart, communicating energy network, connecting utilities to their customers, enabling networking of everyday devices, and providing customers with energy aware homes and businesses that react to conditions on the grid.

Echelon's [NES System – the backbone for the smart grid](#) – is used by utilities to replace existing stand-alone electricity meters with a network infrastructure that is open, inexpensive, reliable, and proven. The NES System helps utilities compete more effectively, reduce operating costs, provide expanded services and help energy users manage and reduce overall energy use. Echelon's [LonWorks® Infrastructure products](#)

extend the smart grid, powering tens of millions of energy aware, everyday devices made by thousands of companies – connecting them to each other, to the electricity grid and to the Internet. LonWorks based products work together to monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience in utility, municipal, building, industrial, transportation, and home area networks.

More information about Echelon can be found at <http://www.echelon.com>.

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This press release may contain statements relating to future plans, events or performance. Such statements may involve risks and uncertainties, including risks associated with uncertainties pertaining to the timing and level of customer orders and demand for Echelon products and services in building automation and other applications; risks that these products do not perform as designed, and that liability may accrue as a result of the use of Echelon products and services in building automation or other applications; the growth of the LonWorks industry; and other risks identified in Echelon's SEC filings. Actual results, events and performance may differ materially. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Echelon undertakes no obligation to release publicly the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.