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For Immediate Release

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LonWorks Platform Adopted by Largest Russian Security and Fire Alarm Systems Manufacturer

(Moscow, Russia – May 19, 2010) - Echelon Corporation ([NASDAQ: ELON](http://NASDAQ:ELON)) today announced that Argus-Spectrum Co., a leading Russian manufacturing company specializing in the development and production of security and fire protection alarm systems, has selected Echelon's LonWorks® technology for its latest line of detector products. The announcement was made today at the [2010 Integrated Safety and Security Exhibition in Moscow](#), Russia where Argus-Spectrum is providing a demonstration of the solution in their booth.

Argus-Spectrum is using Echelon's power line technology in its system products to provide better reliability, more functionality and simplified installation. Echelon's power line technology communicates over existing power lines, reducing installation costs and lowering lifetime maintenance costs.

According to Mikhail Levtchouk, International Manager, Argus-Spectrum, "We chose LonWorks technology because it is very reliable, an essential quality in security and fire protection systems. Because no new wires are required to install the products, end-users will get full-featured products without increased installation costs."

Echelon's innovative LonWorks platform enables companies to build smart, energy-aware, and connected products and solutions that provide increased security and comfort. In building systems like lighting and air conditioning; security applications like smoke detection and intrusion prevention; maternity ward baby monitoring; and automation systems like subway doors, lights, and signage, the LonWorks platform is the underlying control networking technology.

About Argus-Spectrum Co.

Argus-Spectrum is a leading Russian manufacturing company specializing in the development and production of security and fire protection alarm systems. Founded in 1993 in St. Petersburg's high-tech industrial facility, Argus-Spectrum produces more than 70 different models of security equipment including a variety of detectors, fire and alarm control panels, central station systems, announcing and extinguishing systems.

More information about Argus-Spectrum can be found at <http://www.argus-spectr.ru/>

About Echelon Corporation

Echelon Corporation ([NASDAQ: ELON](#)) is leading the worldwide transformation of the electricity grid into a smart, communicating energy network, connecting utilities to their customers, enabling networking of everyday devices, and providing customers with energy aware homes and businesses that react to conditions on the grid.

Echelon's [NES System – the backbone for the smart grid](#) – is used by utilities to replace existing stand-alone electricity meters with a network infrastructure that is open, inexpensive, reliable, and proven. The NES System helps utilities compete more effectively, reduce operating costs, provide expanded services and help energy users manage and reduce overall energy use. Echelon's [LonWorks® Infrastructure products](#) extend the smart grid, powering tens of millions of energy aware, everyday devices made by thousands of companies – connecting them to each other, to the electricity grid and to the Internet. LonWorks based products work together to monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience in

utility, municipal, building, industrial, transportation, and home area networks.

More information about Echelon can be found at <http://www.echelon.com>.

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