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For Immediate Release

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Echelon's New Solutions Partner Program Promotes Energy Efficiency

(San Jose, CA – January 25, 2010) - Echelon Corporation ([NASDAQ: ELON](http://www.nasdaq.com)) today announced a new program to promote a global channel of partners targeted at providing energy management and efficiency solutions using Echelon's family of smart energy managers, the i.LON[®] SmartServers. Echelon is a world-leading provider of control networking technology that brings energy awareness to everyday devices.

The new Solution Partner's Program offers marketing support, training, and sales incentives to help members expand their presence in the rapidly growing energy efficiency and controls market, and leverages Echelon's expertise in creating ecosystems in the enterprise energy management (EEM), buildings and lighting controls markets.

Echelon's LonWorks[®] technology is used in energy management applications worldwide including remotely controlled streetlight systems, automated demand response systems and building automation systems. The typical energy savings from installing a LonWorks-based solution in these applications ranges from 20 to 70 percent.

"We are excited to work more closely with our partners to deliver best-of-breed energy management solutions and services. We believe companies who leverage Echelon's open technology to create unique, multi-enterprise solutions have a competitive advantage over other companies, offering the best solutions at lower cost,"

said Chris Yelton, Echelon's vice president of channel sales and market development, LonWorks® infrastructure business.

“Echelon's Solutions Partner Program will help us to expand our presence in the buildings market at an important time. Energy efficiency solutions are being supported by both government stimulus funding and new energy savings regulations,” said Terry Reynolds, Partner, Control Technologies, Inc. “We've provided solutions based on LonWorks technology for over 23 years and it has contributed to our success, helping us to win high-profile projects like the New York City Schools and Fletcher Allen Health Care.”

For more information regarding Echelon's LonWorks Solutions Partner Program, please visit http://www.echelon.com/partners/espartners/about_esp.htm.

About Echelon Corporation

Echelon Corporation ([NASDAQ: ELON](#)) is leading the worldwide transformation of the electricity grid into a smart, communicating energy network, connecting utilities to their customers, enabling networking of everyday devices, and providing customers with energy aware homes and businesses that react to conditions on the grid.

Echelon's [NES System – the backbone for the smart grid](#) – is used by utilities to replace existing stand-alone electricity meters with a network infrastructure that is open, inexpensive, reliable, and proven. The NES System helps utilities compete more effectively, reduce operating costs, provide expanded services and help energy users manage and reduce overall energy use. Echelon's [LonWorks® Infrastructure products](#) extend the smart grid, powering tens of millions of energy aware, everyday devices made by thousands of companies – connecting them to each other, to the electricity grid and to the Internet. LonWorks based products work together to monitor and save energy; lower costs; improve productivity; and enhance service, quality, safety, and convenience in utility, municipal, building, industrial, transportation, and home area networks.

More information about Echelon can be found at <http://www.echelon.com>.

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This press release may contain statements relating to future plans, events or performance. Such statements may involve risks and uncertainties, including risks associated with uncertainties pertaining to market acceptance of Echelon's products including power line transceivers and i.LON SmartServers, and the timing and level of customer orders; risks that Echelon offerings do not perform as designed and that liability may accrue as a result; and other risks identified in Echelon's SEC filings. Actual results, events and performance may differ materially. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Echelon undertakes no obligation to release publicly the result of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.